

Faster Results. Lower Cost. Here's Why.

California specialty crop advisers test on a tight seasonal calendar. When plant tissue results arrive after the fertigation window has passed, the data is stale. Most advisers accept slow turnaround as a fact of life — because their lab is built that way.

AgSource is built differently. Our centralized, high-throughput facilities run samples in large parallel batches, compressing the analytical cycle in ways a regional lab can't match. That structural efficiency puts results in your portal within 48* hours of receipt, which keeps the data relevant, even with two days of shipping from California to Nebraska. The same efficiency passes through to per-sample pricing: up to 30% less than regional labs.



*Most results ready within 48 hours or less for standard soil and plant analysis.

Testing Services for Specialty Crops

Popular services:

Soil	Plant	Soil Health
Diagnostic Package: Soil pH, Buffer pH, Soluble Salt, Organic Matter, Phosphorus, Potassium, Magnesium, Calcium, Sodium, Nitrate, Sulfur, Zinc, Manganese, Copper, Iron, Boron, Calculated CEC and Percent of Base Saturation Soluble Nutrients (by saturated paste): EC, SAR, Calcium, Magnesium, Potassium, Sodium, Boron, Chloride, Phosphate, Bicarbonate, Ammonium, Nitrate, Sulfate, Zinc, Manganese, Copper, Iron, Silicon	Complete Leaf Analysis: Total Nutrients; Nitrogen, Phosphorus, Potassium, Magnesium, Calcium, Sodium, Sulfur, Zinc, Manganese, Copper, Iron, Boron, Aluminum Complete Petiole Analysis: Total Nitrogen, Phosphorus, Phosphate-Phosphorus, Potassium, Zinc, Calcium, Magnesium, Sulfur, Manganese, Boron, Iron, Aluminum and Sodium	Routine Package: Diagnostic Soil Analysis + Soil Health Score, CO2 Respiration and Organic C:N Ratio, Water Soluble Analysis: Carbon, Total Nitrogen, Organic Nitrogen, Nitrate-N, Ammoniacal-N Carbon (Total, Organic, and Inorganic) C:N Ratio Complete Bulk Density



The AgSource Advantage

- 1. Turnaround Time:** AgSource's turnaround advantage is a function of how our lab system is built. Our centralized, high-throughput facilities run samples in large parallel batches which compresses the analytical cycle for any given package. That structural efficiency is what allows results to land within 4 days, even with 2 of those days spent in transit.
- 2. Price:** The same logic applies to cost. With a focus on efficiency and scale, AgSource offers savings that pass through to per-sample pricing. And because reports are delivered digitally the moment a run completes, there's no delay added to the back end of the timeline. The result is a workflow built around the grower's seasonal calendar and needs.
- 3. People:** Despite our large footprint and worldwide client base, AgSource remains focused on our cooperative roots. With a team of experienced agronomists and customer support specialists we are able to provide a personal level of service to each client.

What Does this Mean for You?

- Decisions made within the same fertigation cycle, not the next one.
- More frequent in-season sampling without budget pain — better-tuned fertility, less guesswork.
- Convenient, timely reporting by email or portal.

Want to learn more?

Reach out to our team today!

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